

THE NATIONAL LAW JOURNAL

THE 2024 NLJ AWARDS: PROFESSIONAL EXCELLENCE—DC LAW FIRM OF THE YEAR

OCTOBER 29, 2024

WINNER: LATHAM & WATKINS

Answered by: Mandy Reeves, Washington, D.C. Office Managing Partner; Erin Brown Jones and Cory Tull, Washington, D.C. Deputy Office Managing Partners



■ **What is your firm's approach to cases and your strategy for building successful teams?**

Latham's team of battle-tested litigators, market-leading transactional lawyers, and world-class regulatory experts excel in high stakes novel matters by embracing diverse perspectives and creative strategies—all to ensure consistent results around the world. We leverage client insights, maintain a trial-ready mindset, and prioritize collaboration to achieve outstanding results for clients across all markets. —Mandy Reeves, Washington, D.C. Office Managing Partner

■ **What are the two biggest cases your firm worked on in 2023 and how you reached successful outcomes?**

Our Antitrust & Competition Practice achieved a precedent-setting win for software maker Cendyn, defeating 'hub and spoke' conspiracy allegations tied to algorithmic pricing recommendations. This win marked the first complete defense dismissal in a novel area of law at the intersection of antitrust and AI. Additionally, our White Collar Defense & Investigations Practice represented Changpeng Zhao (known as CZ), founder and former CEO of Binance, the world's largest cryptocurrency exchange, in resolving multiple complex agency investigations.

At every stage of a litigation or investigation – whatever the venue, whatever the dispute, or whatever the regulator – our tireless, experienced, and creative litigation and trial teams are built to handle complex matters and deliver great outcomes for clients. —Erin Brown Jones, Washington, D.C. Deputy Office Managing Partner

■ **What is the most important piece of advice you'd share with other firm leaders?**

Foster entrepreneurship by leading by example, be a mentor who actively engages, inspires innovation, and isn't afraid to roll up your sleeves alongside your team. —Cory Tull, Washington, D.C. Deputy Office Managing Partner